



Eat the Elephant 'Helping people achieve the objective'

Essential People Development skills

Developing Team Leadership Skills

Who is it for?

New and existing team leaders / Managers who want to develop excellence in managing, coaching and developing their teams.

What is it about and what will it do ?

Managers will learn how to maximise their own communication through their own and others 'behavioural profile' to maximise business objectives.

Typical Objectives

- To enable new and existing team leaders / managers to manage the various aspects and to motivate staff associated with effective team leadership.
- Understanding how to modify behaviour and to be self aware to meet the various needs of the team.

Indicative Outline Content

- **Being 'in charge' – what this means now**
- **The consequences of being a team leader / manager**
- **Building rapport and how to say no without losing rapport or morale**
- **Making communication work**
- **Lead your team effectively through changes and challenges whether big or small**
- **Managing performance and motivating the team**
- **Coaching – developing the techniques to make this practically count**
- **Assertive behaviours around the 'team'**
- **Dealing with difficult situations**

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