



Eat the Elephant **'Helping people achieve the objective'**

Essential Management Development skills

Vision and Direction – Managing Efficiency and Effectiveness

Who is it for?

A workshop aimed at Leaders and Managers who need to understand and develop the knowledge for managing the forward operations and strategy of their business.

What is it about and what will it do ?

Develop the skills needed to translate vision, mission and strategic goals into measureable operational objectives that create a balance between effectiveness and efficiency.

Typical Objectives

To enable leaders and managers to practically understand the various options for them in taking forward a successful strategy.

Indicative Outline Content

- **The nature, purpose and importance of vision and mission in setting values and strategic direction**
- **The need for negotiation techniques**
- **Setting priorities**
- **Change impact**
- **Principles for delegated powers**
- **Control mechanisms**
- **Measuring organisation, team and individual objectives**
- **Monitoring and controlling impact of effort**
- **Use of 'close the loop' to make continuous improvements**

Eat the Elephant Limited
Development House
44 Balmoral Close
Lichfield
Staffordshire
WS14 9SP
01543 252100
www.eattheelephant.com



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